

Message Text

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51

ACTION COME-00

INFO OCT-01 ARA-16 ISO-00 EB-11 RSC-01 DRC-01 /030 W

----- 127799

P R 312020Z OCT 73

FM AMCONSUL RIO DE JANEIRO

TO SECSTATE WASHDC PRIORITY 9565

INFO AMEMBASSY BRASILIA

AMCONSUL SAO PAULO

UNCLAS RIO DE JANEIRO 4025

E.O. 11652: N/A

TAGS: BEXP, BR

SUBJECT: RAILWAY CARS FOR BRAZIL

REF: (A) STATE 213801; (B) RIO 3978

1. CONGEN TODAY PRESENTED LETTER TO REDE FORMALLY REQUESTING EXTENSION OF BID DEADLINE TO NOV. 30. THIRTY DAY EXTENSION REQUESTED IN VIEW VIRTUAL CERTAINTY LONGER EXTENSION, I.E. APRIL 15 AND MAY 15, WOULD HAVE BEEN REJECTED BY REDE AUTHORITIES, THEREBY ENDING POSSIBILITY OBTAINING CONTRACT OF R ACF OR PULLMAN WHICH TO OUR KNOWLEDGE ONLY U.S. FIRMS INTERESTED IN BIDDING. WE ARE INFORMED REDE HAS RECEIVED OFFERS OF FINANCING FROM OTHER FOREIGN SOURCES WHICH WOULD PRECLUDE PURCHASE IN U.S.

2. CONGEN HOPEFUL THAT NOV. 30 EXTENSION, IF ACCEPTED BY REDE, WILL PROVIDE BREATHING SPACE WHICH MAY ENABLE PULLMAN AND/OR ACF COME UP WITH ADEQUATE BID. IN THIS CONNECTION, WE BELIEVE PULLMAN AND ACF MAY WISH CONSIDER SENDING REPRESENTATIVES TO BRAZIL TO EXPLAIN TO REDE AUTHORITIES NEED FOR ANY ADDITIONAL PERIOD OF TIME REQUIRED SUBMIT BID AS WELL AS DISCUSS MORE FLEXIBLE DELIVERY SCHEDULES FOR RAILROAD CARS. AS POINTED OUT REFTEL (B) REDE FULLY AWARE TIGHT DELIVERY TIMES AND MAY BE AMENABLE TO DISCUSSIONS.

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3. WE WILL INFORM MPED/OED OF REDE DECISION ON NOV. 30

BID EXTENSION ASAP. IN INTERIM WE WOULD LIKE TO URGE
PULLMAN AND ACF ALSO MOVE QUICKLY TO APPOINT BRAZILIAN
REPRESENTATIVE.
MILLER

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NNN

Message Attributes

Automatic Decaptioning: X
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Channel Indicators: n/a
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Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 31 OCT 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973RIODE04025
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
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Handling Restrictions: n/a
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Original Previous Classification: n/a
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